

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July, 2003. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July, 2003.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July, 2003. Source: PIERS, July, 2003.

Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2003. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: July 2003

Month\Year: 48.0 \ 298.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	42%	13%	21										
OOCL	33%	40%	20	\$3,800	\$230	\$40							\$4,070
Maersk-SeaLand	13%	21%	24	\$4,200	\$230	\$40							\$4,470
Hanjin	13%	10%	25	\$3,850	\$230	\$40							\$4,120
NYK Line	0%	5%	18	\$2,875	\$230								\$3,105
Hapag-Lloyd	0%	4%	17										
Weighted Average Container Rate													\$4,166

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: July 2003

Month\Year: 2.0 \ 74.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	100%	70%	18	\$3,800	\$230	\$40							\$4,070
Maersk-SeaLand	0%	16%	19	\$3,800	\$230	\$40							\$4,070
NYK Line	0%	5%	25										
Hanjin	0%	5%	20	\$6.98 ¹⁹	\$12 ¹⁶	\$40		\$34 ¹⁶				840 pkgs.	\$6,731
Weighted Average Container Rate													\$4,070

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

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Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: July 2003

Month\Year: 78.0 \ 1,780.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Norasia	21%	7%											
China Shipping	15%	3%											
Evergreen	13%	14%	16 ³	\$2,400	\$230	\$40							\$2,670
OOCL	8%	15%	14	\$3,500	\$230	\$40							\$3,770
Hyundai	8%	8%	16										
APL	5%	6%	21	\$3,075	\$230								\$3,305
Yang Ming	3%	4%	16	\$2,325	\$230			\$415					\$2,970
Hanjin	3%	2%	16	\$3,500	\$230	\$40							\$3,770
MOL	0%	10%	18	\$2,900	\$230	\$40							\$3,170
NYK Line	0%	6%	14	\$2,775	\$230								\$3,005
COSCO	0%	5%	17	\$2,225	\$230								\$2,455
P&O Nedlloyd	0%	3%	14	\$3,225	\$230	\$40							\$3,495
Weighted Average Container Rate													\$3,168

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: July 2003

Month\Year: 246.0 \ 1,769.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	52%	27%	26	\$4,200	\$230	\$40							\$4,470
OOCL	15%	24%	23	\$3,800	\$230	\$40							\$4,070
Hyundai	7%	9%	32										
Evergreen	6%	6%	26 ³	\$2,500	\$230	\$40							\$2,770
NYK Line	6%	4%	26	\$2,875	\$230								\$3,105
Hapag-Lloyd	4%	3%	24										
APL	3%	11%	31	\$3,175	\$230								\$3,405
MOL	3%	4%	28	\$3,200	\$230	\$40							\$3,470
P&O Nedlloyd	2%	3%	25	\$3,425	\$230	\$40							\$3,695
Hanjin	1%	6%		\$3,850	\$230	\$40							\$4,120
Norasia	1%	2%											

Weighted Average Container Rate \$4,107

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: July 2003

Month\Year: 60.0 \ 264.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	50%	58%	15	\$3,800	\$230	\$40							\$4,070
Maersk-SeaLand	47%	20%	18	\$4,200	\$230	\$40							\$4,470
P&O Nedlloyd	3%	3%		\$3,425	\$230	\$40							\$3,695
Evergreen	0%	12%	18	\$2,500	\$230	\$40							\$2,770
APL	0%	3%	25	\$3,175	\$230								\$3,405
Weighted Average Container Rate													\$4,244

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: July 2003

Month\Year: 16.0 \ 247.7

Month\Year: 16.0 \ 24.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	63%	25%		\$3,800	\$230	\$40							\$4,070
P&O Nedlloyd	25%	14%	22	\$3,425	\$230	\$40							\$3,695
Maersk-SeaLand	13%	13%	29	\$4,200	\$230	\$40							\$4,470
NYK Line	0%	12%	26	\$2,875	\$230								\$3,105
Hyundai	0%	10%	27										
Evergreen	0%	7%	24 ³	\$2,500	\$230	\$40							\$2,770
Hapag-Lloyd	0%	6%	22										
APL	0%	6%	30	\$3,100	\$230								\$3,330
Yang Ming	0%	3%	25	\$1,160	\$184	\$40							\$1,384
Weighted Average Container Rate													\$4,026

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: July 2003

Month\Year: 32.0 \ 232.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	63%	22%	27	\$3,175	\$230								\$3,405
Maersk-SeaLand	25%	20%	21	\$4,200	\$230	\$40	8%						\$4,806
Hyundai	13%	13%	24										
OOCL	0%	18%	20	\$3,800	\$230	\$40							\$4,070
Yang Ming	0%	7%	23	\$1,580	\$184	\$40							\$1,804
Hapag-Lloyd	0%	5%	19										
NYK Line	0%	4%	20	\$2,875	\$230								\$3,105
Evergreen	0%	3%	21 ³	\$2,500	\$230	\$40	8%						\$2,970
MOL	0%	3%	24	\$3,200	\$230	\$40							\$3,470
Weighted Average Container Rate													\$3,805

3 Transit time is based on departure from Tacoma, WA.